

CASE STUDY: Accelerate Client 5G Deployment

CUSTOMER:

- › Large U.S. based wireless service provider
- › Fortune 500 company
- › 5G rollout critical to positioning vs. other top-tier competitors
- › Over 50,000 employees and over \$50B in annual revenue

PROBLEM

- › Ethernet circuit ordering for client's 5G rollout had fallen three months behind
- › Axcent brought-in in September with a December delivery deadline

SOLUTION

- › Augmented existing team, successfully onboarding and training 35 fully productive employees within 30 days to meet client's accelerated timeframe
- › Screened for ideal skillset, training and mentoring small resource groups
- › Evaluated and organized end-to-end process, assigning each team a discrete subset of tasks to accelerate learning curve and deliver immediate productivity
- › Ensured system access, hardware availability and all necessary resources were available day one for all team members

BENEFIT

- › Able to make-up lost time and meet client's original December timeline (7 months of work delivered in 4 month timeframe)